



WESTERN  
COMPUTER

your world class, gold certified partner for



a case study

Bodycote Thermal Processing

fast facts

Bodycote  
Thermal Processing

Locations  
65 (U.S.)

Annual Revenue  
\$500 million (U.S. only)

Active SKUs  
1,000

Sales Transactions  
950,000 sales orders in  
just over a year

Purchasing Transactions  
145,000 POs/year

IS Support Staff  
4-6 (24/7)

Purchasing Staff  
15-20

Previous Solutions  
Oracle  
Great Plains

Current Microsoft Dynamics NAV  
Users  
200 and 200 Web  
portal users

**Microsoft**  
**GOLD CERTIFIED**

*Partner*

**Western Computer**  
**805-581-5020**  
**www.WesternComputer.com**

## Consolidating systems across all company locations.

Bodycote Thermal Processing is the world's largest and most respected provider of testing and thermal processing services: Heat Treating, Hot Isostatic Pressing, Metallurgical Coatings and Testing - operating in 30 countries. Bodycote Heat Treatments is a vital link in the manufacturing process for the aerospace, power generation, automotive, railway and general engineering industries.

### The Situation.

With 65 locations in the U.S., Bodycote had various locations using disparate systems, along with duplicate entries across the locations. This afforded the company no real-time view of the corporate financials and no consolidated view of vendor and customer credit or balance information.

### The Solution.

Western Computer built a Microsoft Dynamics NAV solution for Bodycote that gave the company system-wide Financials (General Ledger, Accounts Receivable, Accounts Payable, Bank Reconciliation, Budgets, Fixed Assets), Payroll, Human Resources, Supply Chain Management (Sales Order Processing, Purchase Order Processing, Inventory Control), Warehouse Management (Location Tracking, Bill of Materials, Production Orders), Material Requirements Planning (Capacity Planning, Demand Forecasting) and Customer Relationship Management (Contact Management, Opportunity Management).

### The Result.

Thanks to deploying a Microsoft Dynamics NAV solution built around their unique needs across all their locations, Bodycote is now managing its business with:

- A centralized database which reduce duplicate entries.
- Streamlined processes for more efficiency and increased productivity.
- A consolidated view of their corporate financials, consolidating their receivables and payables and establishing profit centers for each location.
- The ability to manage corporate credit and purchasing policies.



WESTERN  
COMPUTER

your world class, gold certified partner for



western computer

### World Class Solutions

Microsoft Dynamics NAV  
Fusion NAV  
E-Commerce  
Bar Coding  
EDI  
Reporting

### World Class Service

Client First Philosophy  
Proven Methodology  
Solid Expertise  
Successful Track Record

### World Class Training

Lunch & Learn Free Demos  
Open Training Classes  
Customized Training

**Microsoft®**  
**GOLD CERTIFIED**

*Partner*

### Western Computer

351 Candalaria St.  
Oxnard, CA 93030  
**805-581-5020**

[www.WesternComputer.com](http://www.WesternComputer.com)

about western computer

## Delivering world class solutions that help businesses grow for over 20 years.

Western Computer has been providing clients of every size with turnkey consulting, programming, installation and training on customized applications for ERP, CRM, supply chain management and business intelligence since 1987.

Headquartered in Oxnard, California, we are a Microsoft Gold Certified Partner with a staff of 50, including 15 full-time developers and a cadre of project managers, each with at least five years of experience. Our 160 customers encompass mid-range companies of \$50 million to \$250 million in sales, in the entertainment, manufacturing and distribution channels, as well as narrow vertical markets.

### Maximizing the benefits of your IT investment.

Our expertise lies not only in our knowledge of the latest technology available; but most importantly, how we can tailor hardware and software solutions to best meet the needs of your business.

To us this means servicing every need our customer may have to streamline processes, fuel productivity, deliver robust business intelligence, and connect employees, customers and partners across a global marketplace. We give you the most powerful tools available for successful growth and to maximize the benefits of your IT investment.

### Understanding your business needs.

Western Computer understands that a successful business demands timely financial reporting, accurate inventory levels, and instant access to receivables, orders and sales history to maximize communication, production and profits. The key to our implementation approach is our understanding of your needs and wants and our "client first" philosophy.

To see what a world class provider can mean to your business, schedule a free consultation today.